Senior Director of Supply Chain & Global Operations

**Shahar Argaman**

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**Summary**

* **+15 years** of exceptional expertise in **Supply Chain**, **Global Operations**, and **Procurement**, spanning **diverse industries** including **high-tech**, medical, and **traditional** sectors.
* Proven track record in **start-up** ventures, **unicorn** and **global companies** - **Orbotech, Lumenis, Maytronics, Teva**
* Successfully performed **strategic operations** and **supply chain strategies** optimization to support **growth** and **profitability**
* Successfully established **global infrastructure** for **Procurement**, **Engineering**, Operations, and **Logistics** from inception
* Managed **procurement budgets** and expensesof approximately **$300M** per year
* Devised **cost-effective solutions** to meet customer commitments and profitability objectives.
* Managed a team of **45 people** in **3 departments**.
* Extensive experience in **migrating risks** and resolving supply chain crises.
* Specialized in **cross-cultural collaboration** with diverse teams while driving **subcontractor development** initiatives.
* **Bachelor of Laws, L.L.B**, Tel Aviv University
* **English** - full professional proficiency

**Experience**

2020- 2022  **Senior** **Director of Procurement and Supply Chain**, **Maytronics**

* Efficiently **managed a $250M** annual turnover amidst changing demand and business growth.
* **Mitigated risks** and resolved supply chain crises during the Covid-19 period and beyond.
* Developed **cost-effective alternatives** while meeting customer commitments and profitability goals.
* **Optimized inventory levels** to meet demand and **reduce costs.**
* Successfully **outsourced products** and assemblies to **TURN KEY subcontractors**.
* **Established** a streamlined **NPI process** with **subcontractors**.
* Cultivated **strong supplier relationships**, especially in **China**.
* **Led supplier selection processes** to secure top-quality suppliers.
* Drove conceptual change in **R&D** through a **flagship product development**.
* Seamlessly integrated **expert development partner** for accelerated production.

2017 - 2020 **General Operations Manager, Agassi-Rimon / Arye Tzur - *Engineering***

* Achieved **operational excellence** across multiple functions, **driving profitability** and efficiency.
* **Ensured risk mitigation** and established comprehensive liability insurance coverage.
* **Implemented SAP B1 system**, optimizing operations and decision-making.
* **Captured new markets** and **tenders**, fueling substantial **sales growth.**
* **Balanced sales expansion** with **operational capabilities** for sustained success.

2014 - 2017 **Operations Executive**, **Infinidat** - ***Start-up Unicorn****, Enterprise data storage*

* Establish from scratch **Global Procurement,** Engineering, **Operations**, **Logistics & Service Logistics infrastructure**
* Establish an outsourcing assembly and QA testing plast. **Suppliers approvals**, employees and **managers recruitment.**

2013 - 2014 **Senior** **Director of Supply Chain**, **Lumenis**

* Responsibility for all the **company** **logistics** and **procurement activities** at approx. **$120M** yearly turnover
* **Oversaw a global team** of approximately **25 individuals** located in **IL**, the **USA**, and China
* **Upgrading work processes**, adapting procedures to **regulatory requirements** (CE, FDA, GMP)
* Established strategic **NPI** **process** partnerships, formulated **competitive cost models**, and selected **top-tier contractors** and outsourcing partners.
* **Led strategic cross-organizational projects** and implemented **Full** **turnkey** outsourcing for product assembly lines, ensuring seamless operations and optimal efficiency.

2008 - 2013 **VP of Global Procurement / APAC Operations,** **Orbotech**

* **Established an independent operation activity** in South Korea and China (relocation for 3 years)
* Led complex **technology projects transfer** including patented technologies and complex IP
* Managed **procurement budget** and expanses of approximately **$300M** per year
* Management of **45 people** in **3 procurement departments**
* Orchestrated the construction of **3 production** and assembly floors, incorporating a blend of independent and **subcontracted operations**, while implementing **management methodology.**
* **Managed negotiations** and formulated long-term agreements, driving process optimization and **cost structure improvement**.

2002- 2008 **Operations Director, Teva**

* Achieved seamless **logistics** and **warehousing operations** for the **international supply chain**, expertly managing import/export activities with precision and efficiency.
* Successfully executed a **technology project**, overseeing the development and implementation of a **cutting-edge management platform** ("infopack")
* Established and managed a global marine insurance policy, ensuring ongoing **performance monitoring** and delivering exceptional results over time.

**Education and Courses**

**Bachelor of Laws, L.L.B**, Tel Aviv University

Directors course, Sapir College

Management and leadership - global program, Teva Company

Mediation,Gosherim College

**Military service -** Fighter and commander, a major in the reserves - “**Shaldag”**

**Technical skills** **-** Hands-on experience with organizational **ERP**: **SAP B1, Priority** and **BI Software**