**Tomer Mizrahi**

**Senior Product Manager**

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**Summary**

* Seasoned product manager, 15 years leading multidisciplinary products and systems, globally
* Expert in analyzing and translating market trends to a product design
* Demonstrated experience in public cloud (AWS / Azure), SaaS, IoT, enterprise systems, automotive
* **Competencies:** Cross-functional team-work influencer, full product lifecycle, analytical and methodic, problem solver, multi-tasking, self-learner, customer obsessed, excellent communicator, assertive

**Education:**

2008-2010: **Technion – ME in System Engineering (grades average of 93)**

2001 – 2005: Tel-Aviv University – Bsc. In Electrical Engineering

**Professional Experience**

**2018 – Today: Product Manager, Harman**

* PM of SaaS OTA updates to Samsaung (IoT) and largest automotive OEMs: **Daimler, Toyota, Honda**. Market size – 100s of M$, deployed in 24 automakers, +30M vehicles
* Serve as a pivotal position in the organization – design features to multi-geography delivery R&D teams, lead performance tests
* Lead pre-sale processes and bids answering teams
* Cloud solution contains high availability, security (TLS, encryption, signing), code improvements to save costs

**2013 – 2018: – Product Manager, mPrest systems (a subsidiary of RAFAEL)**

* IRON DOME founders, Reported to VP R&D in in a 150 employees’ global organization (B2B)
* Defined the strategy, vision and go to market for new products, write design documentations (SRS, SSS) to reflect market trends, lead transition from projects to products
* Products owned: Smart city SaaS, sensor to cloud IoT platform (market size - 10s of M$, deployed in 1000s farms), multidisciplinary command and control shelter (IRON DOME to MoDs)
* Matrix Management of 5 employees
* Lead pre-sale processes and bids answering teams

**Military duty**

Captain, IDF ground forces (undisclosed)

**2010–2013: Team leader and Principal system engineer of a cutting-edge multidisciplinary project (90M ILS)**

* Leading and mentoring a team of 3 system engineers
* Design and write specifications for diverse technologies including: C4i, cyber, data fusion, video imaging

**2010: Commander in officers' course**

* Mentor of 30 engineers and physicians on basic skills for systems engineering

**2006–2010: System engineer of electro-optic (thermal) vision systems (150M ILS budget)**

* Write solution alternatives’ analysis, **system design document and SOW**, conduct field trials and deployment

**Awards** from Head of ground forces for a revolutionary design, saving tens of millions ($) for ground forces

**Languages**

* Hebrew - mother tongue | English – Fluent