

# YUVAL EPSTEIN

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## Work Experience

### **BSW Group - Recruitment & Businesses Development partner**

2022 - Present

- Developed and executed recruitment strategies to attract and retain top talent from countries around the world.
- Utilized a variety of sourcing methods, including social media, job boards, and employee referrals, to identify qualified candidates for open positions and build a robust talent pipeline.
- Conducted initial interviews and assessments to evaluate a candidate's fit with the company and position, ensuring that only the most qualified candidates were selected for further consideration.
- Conducted market research to identify potential companies for partnership and collaboration.
- Stayed up-to-date with industry trends and competitors to stay ahead of the curve, adapting recruitment strategies and approaches as necessary to remain competitive.
- Contributed to the overall growth and success of the company by generating new business opportunities and increasing revenue.
- Developed and implemented business strategies to pursue new opportunities and expand existing partnerships, resulting with an increase in the number of partnerships and collaborations within the first year.

### **INSS | The Institute For National Security Studies - Research Assistant (Internship)**

2021 - 2022

- Monitored and analyzed OSINT sources to identify trends in terrorism
- Develop and maintain reports to meet changing requirements
- Manage multiple projects simultaneously
- Co-writing professional articles and journals

### **ICT | International Institute For Counter Terrorism - Research Assistant (Internship)**

2021

- Analyzing large data sets and providing meaningful insights
- Carrying out Big Data research from varied databases

### **Prime Minister's Office - Coordinator (Student position)**

2019 - 2021

- Identify and prioritize project tasks
- Monitor day-to-day activities and ensure work is progressing as planned
- Managing data and information using SAP and other internal softwares

## Education

B.A Degree in Government, Diplomacy & Strategy

Reichman University  
2019-2022

## Skills

- Office
- SAP
- SQL- Currently completing the course
- Monday.com
- Analytical skills
- Logical reasoning ability
- Presentation skills

## Languages

- Hebrew- Native
- English- Fluent

## Military

Instructor and Training Development

IDF Artillery Corps | 2015-2017